

CRAIG M. CAPO

President



Prior to forming Industrial Property Group in 2002, I was an officer at Cushman & Wakefield and a top producer at both the Krauss Organization and at Trafalgar Developers, a wholly owned subsidiary of General Electric.

The Florida Gulfcoast Commercial Association of Realtors elected me as president in 1999 and I was named Broker of the Year by the Tampa Bay Commercial Brokers Association in 1991. I have successfully completed 654 industrial real estate transactions. These transactions total 4,346,985 square feet of industrial buildings plus 170 acres of vacant industrial land and have a total dollar volume of \$119,598,941.

MAJOR PROJECTS COMPLETED

| SELLER/LANDLORD | BUYER/TENANT | TRANSACTION TYPE | SIZE/SQ. FT. |
|--------------------------------|----------------------------------|------------------|--------------|
| Circle K Corporation | American Bedding Industries | Sale | 268,000 |
| Connecticut General Life Ins. | Crocker Realty Trust | Sale | 237,949 |
| Citizens Fidelity Bank & Trust | Carpenter Contractors of America | Sale | 220,000 |
| DeRose Industries | JLA Investment Corp. | Sale | 125,000 |
| Kentucky Central Life Ins. | Kapok Pavilion | Sale | 87,000 |
| Harold L. Dietrichson Trust | Carroll Tire | Sale | 82,000 |
| Capital Realty Investors | American Tire | Lease | 69,647 |
| SunTrust Bank | Leslie V. Thompson Trust | Sale | 69,300 |
| Antinori Properties | Krispy Kreme Donuts | Sale | 63,000 |
| Sutton Distributing | Cody-Mathes Properties | Sale | 57,088 |
| ProLogis Trust | Verizon | Lease | 50,280 |
| Liberty Property Trust | Premdor, Inc. | Lease | 49,500 |
| Palomino Ventures | AMC Theaters | Sale | 45 Acres |
| Miller Enterprises | Sysco Food Services | Sale | 30 Acres |

PROFESSIONAL CREDENTIALS AND AFFILIATIONS

- University of South Florida – Bachelor of Arts Degree 1975
- Florida Real Estate Commission – Broker License 1977
- Tampa Bay Commercial Brokers Association – Board Member, Industrial Chairman
- Florida Gulfcoast Commercial Association of Realtors – Past President
- Florida Association of Realtors – Board Member, Commercial Council Member
- National Association of Realtors – Commercial Council Member